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# Dylo Dynamic Logistics

Specializes in all forms of international transportation and freight forwarding—ground, air, and sea. We have developed service platforms to serve specific industries that require not only a logistics service but also knowledge of their market. We offer our clients a broad portfolio of services, rates, consulting and support from a network of partners around the world.





# About us

## Mission

As an industry leader, our mission is to add value across the entire supply chain through our experience, commitment, and highly qualified personnel to exceed customer expectations and provide a unique service experience.

## Vision

To specialize in all types of international freight forwarding services, providing complete solutions through specialized service platforms developed to support a variety of industries.

## Core values



Commitment



Innovation



Teamwork



Passion



Development

# Certifications





## Our team



Our offices are strategically located throughout Mexico and United States, we rely on a solid network of global partners enabling us to offer optimal solutions to meet our customer's needs.

## Our offices:

- Monterrey
- Ensenada
- Mexicali
- Tijuana
- Queretaro
- Mexico
- Puebla
- Tuxpan
- Merida
- Cancun
- Leon
- Michoacan
- San Luis Potosi
- Guadalajara
- Altamira
- Mazatlan
- Saltillo
- Ciudad Juarez
- Houston



# Our **services**

Coverage and knowledge throughout the world.



## Ground

- Full truck loads
- Flatbed platform trucks
- Dump trucks
- LCL Service
- Dedicated small trucks
- Reefer containers
- Railroad and Intermodal service
- Lowboy and specialized equipment



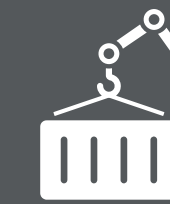
## Air

- LCL Service
- Hazardous cargo
- Chartering
- Oversized cargo
- Hand Carrier
- Perishable goods
- Refrigerated containers



## Ocean

- Containers
- LCL Service
- Perishable goods
- ISO tanks
- Hazardous cargo
- Flexibags
- Refrigerated containers



## Break bulk

- Oversized Cargo
- Roll On /Roll Off services
- Storage
- Field team
- Disassembly and packaging
- Feasibility studies and permits
- Chartering (*single or part time*)



## + Services

- Customs clearance
- Lashing
- Warehousing
- Cross-docking
- General cargo
- Intermodal
- Warehouse
- Inspections
- Packaging
- Seals
- Inventory
- Distribution
- Merchandise insurance
- International movers
- Surveyor certification
- Worldwide customs compliance





The aerospace industry has critical demands for:



Agility



Accuracy



Reliability



Responsiveness

# Aerospace

In the aerospace sector, operational requirements are constantly migrating and changing, which impacts their supply chain. Dylo provides transportation and outsourced logistics services across all segments of the aerospace industry supply chain, from managing the inbound flow of goods into production plants, to providing spare parts for grounded aircraft.







**Our range of aerospace logistics services includes:**

### **Inbound to manufacturing**

We create supply chain solutions to coordinate your raw materials and components suppliers into a single, transparent supply chain solution, enabling you to focus on your own areas of expertise; manufacturing equipment, products and structures powering the aviation industry.

### **Transport and distribution management**

We specialize in distribution expertise for all modes of transportation, including express air and ground service, in addition to air, maritime, road and rail freight forwarding. This spread of activities proves to be ideal for balancing the urgency required during aircraft-on-ground (AOG) situations, and provides cost efficiencies needed for more generalized maintenance, repair, and overhaul (MRO) activities.

### **Manufacturing logistics**

Our services include kitting and packing solutions and materials management to plan and call off components from suppliers, ensuring timely delivery of required materials and kits directly to points of production.

### **Warehousing and fulfillment**

Whether you are outsourcing existing operations or creating new ones, Dylo has a regional and global network of best-in-class, strategically located operations for you to leverage. We are committed to providing a comprehensive range of cost and time effective solutions, including strategically located parts pools, to meet your requirements and those of your customers in the aerospace industry.





**Services include:**



Large-scale paintings



Heavy sculptures



Museum quality Textiles



Priceless antiques

# Art

When it comes to packaging and shipping fine artwork, Dylo truly understands that every single piece is unique. We have a wealth of experience to ensure your artwork receives the quality transportation care and attention it deserves. Our white glove services include careful packing support, whether this means taking care of large-scale paintings, priceless antiques, heavy sculptures, or museum quality textiles.

For specialized orders, when your high value artistic pieces require temperature controlled warehousing or vehicle transportation, our capabilities include temperature-controlled options, in addition to special power lift gates, pads, and straps to transport works of art safely and securely.

Whatever your needs, our capabilities are cost-effective with unparalleled service. Regardless of shipment location, either domestic or international, Dylo can arrange for your artwork to arrive there safely and on time.



# Oil & Gas

Dylo’s oil and gas sector specialized capabilities help energy organizations manage logistics, strategy, and operations across functional areas, including order management, transportation, physical distribution, and supply chain security. This Dylo division is a comprehensive service offering that extends to a global network of hydrocarbon experts, providing strategic partnerships worldwide.

Our services are structured around your complex oil and gas needs for highly demanding upstream and energy production. We deliver projects on time and within budget by leveraging the knowledge and expertise of our cross-functional experts worldwide. The Dylo Project team provides a comprehensive and expert approach involving detailed planning and collaboration with global project-specific groups that help remove the unknown from costs and risks.

## Services include:



Break bulk



Warehousing



Air and sea charters



Advanced project by law



Compliance specialization  
by country



Customs  
brokerage/clearance



Tracking and  
customized reporting



Feasibility studies  
and permits



Development of  
customized solutions



International and domestic  
multimodal shipments



Management and coordination  
with partners and suppliers



Purchasing and  
supply management





industries:



Specialty chemicals



Agricultural oils and liquids



Lubricants and greases



Oleochemicals

# Liquids

At Dylo we transport bulk liquid shipments worldwide with reliability and consistency that brings our customers peace-of-mind. Our team takes pride in understanding our customers' business and evaluating their most effective shipment options. Dedication and attention to detail makes Dylo the logistics partner you can trust with your bulk liquid supply chain.







## Our markets:

### Specialty chemicals

International bulk shipping of non-hazardous chemicals is our leading business. The Dylo flexitank is designed and manufactured to standards required by the world's leading chemical companies. Our logistics technologies and ocean contracts surpass all other flexitank specialists in the market.

### Agricultural oils and liquids

As the agricultural sector continues to innovate with new products designed for international markets, Dylo has been on the forefront developing logistics solutions for agricultural exports. Our port trans-load operations meet the demands of today's high volume agricultural oil shippers, and the Dylo flexitank is fully authorized for food grade products.

### Lubricants and greases

Customized base oil and additives products are a good fit for flexitank shipping. Lubricants and greases shippers use our low cost shipping process to access markets that would be otherwise impossible to exploit. Our current customers include some of the leading companies in this sector.

### Oleochemicals

Dylo global logistics has extensive operations in Southeast Asia to support product imports including palm oil and natural liquid latex. Our market leading logistics technologies give our customers full supply chain visibility from plantation to tank. Port trans-load operations lower per pound logistics costs for deliveries by rail anywhere in North America.





Secure transportation services of all kinds:



Coal



Steel



Power

## Metals & coal

We are specialists for the coal, steel, and power generation industry. Steel and energy producers must be able to rely on secure planning and continuous supplies. With our sector expertise, we create flexible and reliable solutions regardless of load size. Dylo understands the specific requirements of steel products, metals and similar goods and takes on responsibilities for handling and storage, pickup and delivery to certified locations.

We offer solid expertise transporting raw materials, operating coil handling warehouses, and specific warehousing and distribution of finished and semi-finished products. Our company brings to the table comprehensive know-how, efficient solutions, and special equipment specific to the metal industry.

What are your organization's requirements? Pick-up, just-in-time, and just-in-sequence deliveries or cyclical runs? We organize logistics services so that your shipments arrive reliably and precisely whenever and wherever they need to be. Value-added services like sawing or weighing products round off our offerings.





# Chemical

For the chemical, oil, and fertilizer industries, safety and efficiency are the greatest concerns in terms of logistics. With many years of experience, we offer industry-specific logistics solutions around the globe that fulfill all requirements.

At Dylo, expert teams work with you to develop integrated, multimodal transportation concepts for your sector, enabling short reaction times and just-in-time delivery even in periods of volatile demand. Our goal is supply chain management exactly adapted to your needs.

Special safety standards apply for chemical, oil and fertilizer products, and must be complied with at all times. When transporting hazardous materials, it is especially important to rely on responsible handling, which we ensure with comprehensive safety and emergency management. We also help respond to the need for environmentally friendly solutions. Goods can be transported with a variety of co2-saving and climate-friendly products.

With our global logistics network, we operate for your packaged goods on rail, land, ocean and air-based supply chains, adapted to your needs wherever on the globe your markets demand. For last mile solutions, we are able to include a large selection of value-added services so your product reaches your customers exactly according to your market promise.





# Pharma

The delicate nature of many pharmaceutical and healthcare goods, as well as concerns over security, demand specialized logistics services. Healthcare is currently the fastest growing market within the pharmaceutical industry and the number of temperature sensitive products is increasing. As a result, this sector demands seamless temperature control throughout the entire supply chain. In addition, food and drug association organizations mandate conditions and quality procedures for all stages of drug manufacturing and distribution.

Dylo offers end-to-end visibility and pro-active temperature monitoring and control to support the pharmaceutical industry, including temperature controlled packaging solutions, validated processes with reliable transportation within our own controlled network, and supply chain optimization. We identify ways for healthcare companies to collaborate to realize supply chain cost reductions and service synergies through cooperation.



## Our services include:

Certificate: **Envirotainer<sup>®</sup>**  Visibility  Control  Monitoring



End-to-end supply chain management and optimization.



Strategy alignment for strategic accounts.



Controlled airfreight network for door-to-door shipments of temperature sensitive products.



Certified envirotainers for cold chain handling.



End-to-end solutions for pharmaceuticals and medical devices (*diagnostics, surgical and medical instruments and equipment*).



# Perishables

Perishable shipments include those that, due to their nature, will spoil without proper care and handling, specifically the case transporting fresh fruits, vegetables, meats, fish and flowers. Perishable shipments are sensitive to temperature extremes and acceptance of these types of commodities may be contingent on fewest transit stops and minimum time. At Dylo, we make sure that perishable goods arrive/depart on time and in optimal condition.

Dylo meets packaging requirements to help ensure freshness of your shipments as well as protect aircraft from damage caused by leaking boxes or shipping containers. Perishable products may be subjected to

harsh environmental conditions, such as excessive temperature or humidity on the way to their destination. With careful packaging, Dylo can protect your products by providing appropriate temperature protection or stability.

All types of perishables are handled according to the unique requirements of each type. Refrigeration conditions are maintained throughout the entire logistics chain, including flight, warehouse storage, and trucking to their final destination.





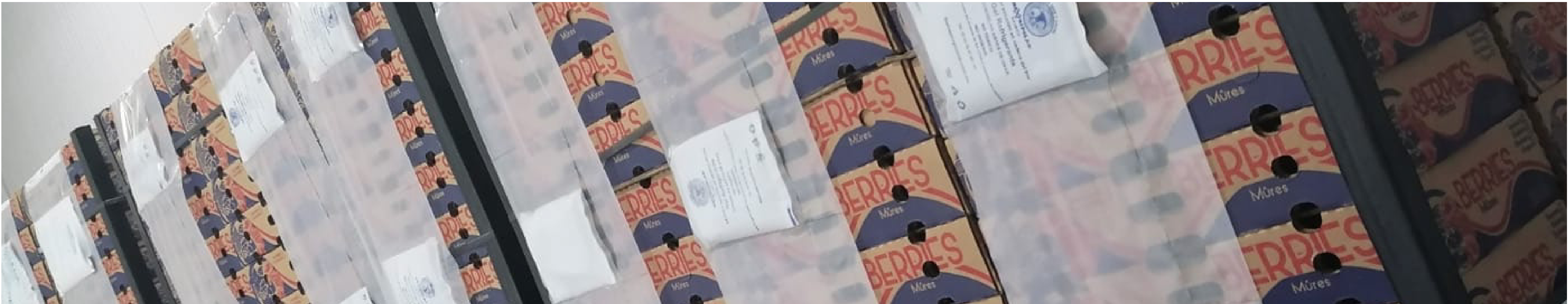
# Temperature control

Dylo offers air conditioning solutions to meet your temperature-control freight shipping needs.

During shipping, with the proper combination of insulation and refrigerants to preserve products like seafood, plants, meat and fruits as well as dairy, medical and chemical products, Dylo can maintain products within specific temperature ranges.

Freight is transported in temperature-controlled cargo containers and exclusive-use temperature-controlled vehicles are used for initial pickups and final deliveries.

At Dylo we know how to keep products frozen, or prevent products from freezing, whatever your requirements may be. We can prevent melting and thawing in hot weather and minimize the effects of short-term temperature variations. In every situation, the optimal combination of components is influenced by the payload’s dimensions and temperature requirements, ambient temperature, type of transit, and shipping duration. Our environmental awareness, coupled with our forward looking perspective, ensures continued availability of safe, efficient, and responsible refrigeration equipment for the transport of goods in temperature-controlled freight worldwide.



Long distance



Delays ripening and ethylene production



Optimal conditions



Maintenance: freshness, color and quality





# Minerals

Mexico has a dynamic minerals industry, one of the top worldwide, so at Dylo, we ensure all customers can find a complete integrated service for their supply chain. We provide solutions for all specific necessities, from moving heavy machinery equipment to limited-access regions to mineral composition inspections.

In a competitive commodities market, Dylo ensures offering customers local infrastructure that helps to reduce distribution and shipping costs.

We provide customers with two deposit yards in Manzanillo and Lazaro Cardenas ports to crush minerals, conduct inspections, consolidate, and have a full range of services.

Dylo also offers a vessel chartering division service that provides customers tailored solutions to ship their products.





# Automotive

## Logistics Services in the Most Dynamic Industries

The complex structures of the automotive industry impose huge challenges on logistics services. With our global expertise, we offer customized transportation and logistics solutions that meet all your requirements.

The automotive industry is characterized by a large number of product variants and fluctuating production volumes. Every supply chain has to meet high standards in terms of both quality and flexibility. We develop customized, integrated transportation and logistics solutions all over the world always focusing on our key objectives:



Streamlining  
processes



Supply chain  
differentiation



Cost  
reduction

Our logistics services also support your new market entry efforts, and we are solid partners planning new manufacturing facilities. If necessary, we can collaborate when a factory is still at the drawing-board stage. In the era of e-mobility, we offer eco-friendly transportation solutions that will make you stand out from the competition.





# Rigging



## We define your needs

Our engineering and logistics department provides consulting on defining your project requirements for your next purchase of machines and their correct transportation and installation. In addition, we provide the best quality machines inventory, all-inclusive logistics solutions and worldwide rigging and millwright services for your next project based on your requirements at the highest quality, best timings and cost.



Crating and packaging, cleaning and rust protection, wood crating, loading, brace and blocking.



Breakbulk, container, specialized containers.



Oversize and overweight, flat bed with retractable curtain, dry box 48ft/53ft.





### Our targets:

We look for ideal options for purchasing and selling used machines, specialized transportation and rigging and millwright.



### Forklift & manlift

Die Carts, Forklifts, Hydraulic Gantry (Bare Cylinder and Power Tower), Manlift and Carry Deck Cranes.



### Rigging & millwright

Your machines will be in production as soon as possible. With safety and precision, we install complex and heavy machines for the metalworking and the plastics industry.



### Machinery sales

We are experts on used machines such as presses, coil feed lines, shear lines, cut to length lines, CNC machines, as well as all kinds of metalworking machines for automotive, appliances, heavy machinery, air conditioning, and heating manufacturing industry.



### Industrial machinery, transportation, rigging and millwright

We support manufacturing companies to supply and relocate their machines to Mexico and Latin America, wherever they may be.



### Services

Roughstacking, alignment and leveling, commissioning, inspections and repairs, overhauls and painting.



### Crane & hoist

Forklift from 4k lb up to 80k lb, hydraulic gantry from 400 Tons up to 500 Tons, carry deck cranes from 15k lb up to 30k lb, 45ft telescopic manlift.



### International transportation

We offer world-class logistics solutions at affordable costs for overweight and oversized loads through sea and land. Our comprehensive customs services make your machines arrive quickly and efficiently to your destinations eliminating stress for the customer.



# Intermodal

Intermodal transportation refers to the movement of freight using two modes of transportation from the shipper to the consignee, freight is transported using 53´ containers that can be transferred easily between truck and rail without the need to unload/reload the items inside and moving easily thru long distances.

Dylo and our rail network helps you manage your delivery deadlines and demand. our vast network provides extensive access to intermodal ramps in growing population centers across United States. Connecting railroads further extend our market reach to Canada as well as to Mexico.

Shipping can be difficult, whether your challenges involve cost, time, visibility, access, capacity or simply managing your supply chain better, Dylo is here to make the path ahead easier with the ability to move up to 220 containers per train.

Tired of wondering where your products are? We will give you real time updates including accurate transit times on your shipments, so you won't have to play that guessing game and feel confident due your shipments are being moving safely.

With unbeatable domestic and international transportation solutions, innovative customer tools and commitment to capacity growth, Dylo is the premier intermodal solution.



## Intermodal benefits:



Cost



Environment



Safety



Space availability



Transit time



Customs clearance



