



Global **Danton** Access to the world

AIM TO GLOBE
ACT FROM LOCAL

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COMPANY PROFILE

01 Company profile

 Danton International is a leading provider of supply chain solutions in China.

Through the close cooperation with major carriers and the perfect global network system, our name appears around the world, and is familiar with and widely praised by the industry.

With the efficient use of information and digitalization, the unique visual vertical logistics management makes more and more customers regard us as a reliable long-term partner. 

01 Company profile—Our history



01 Company profile—Our mission

Danton continues to innovate and develop on a solid basis, aiming to provide customers with excellent quality.

Adhering to the principles of fairness, trust, transparency and sustainable development, we are committed to providing the best quality services in order to obtain the highest customer satisfaction.

Danton employees all over the world have rich professional knowledge and dedication and we strive to provide you with the best solutions at all times.



01 Company profile—Our values



Concentration

We have persistent feelings and professionalism in the field we are deeply engaged in, and provide customers with the most cost-effective solutions with significant core competitiveness



Honesty

We advocate the consistency of words and deeds, keep our promises, and take the interests of customers as our own responsibility



Innovation

Informatization and data have become the trend of logistics and the link between us and customers

01 Company profile—The worldwide operating data overview of 2023



90000m³+
RR/BB

8000ton+
Air

30000+
Teus
Seafreight



Who?
we are

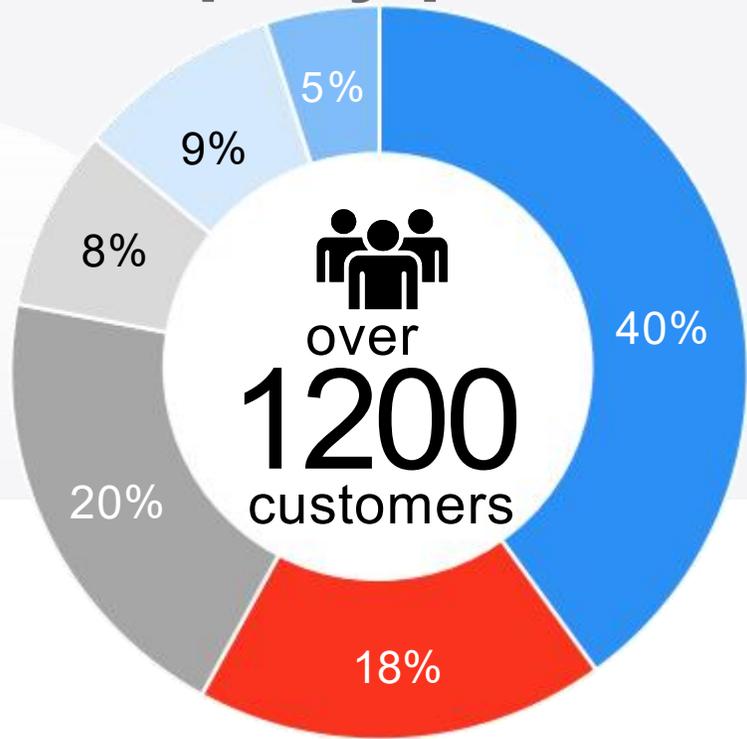
Service
covers 150
countries
and areas



3000+
Worldwide
specialists



01 Company profile—2023 global cooperation network relevant data



- Construction machinery and auto parts
- Chemical industry and its derivatives
- FMCG
- E-commerce
- Medical and medical devices
- Others



01 Company profile—PSTAR intelligent operation system

01

Cost and Efficiency SOP implantation

“Silly” intelligent system strengthens management level and reduces manpower/management cost

02

Control error **Rule error** control

The system can automatically remind and warn of all kinds of operations, such as booking, arranging vehicles and loading, which can be completed with one button;
Cost of mass production;
System automatic execution

03

Automatic Sales

It supports automatic sending of quotations, and also provides customer differentiation services.
The freight platform supports the owner's own freight search, independent order placement, and dynamic query of goods.
Good helper to win customers!

04

Finance Accuracy

Strict and perfect order release management system, hierarchical submission and review of income and payment make performance processing more convenient and assessment more accurate.

01 Company profile—PSTAR concept

Service-oriented | Customer-oriented

Provide differentiated services to determine transactions, bills, and provide services linked to fees



Activity-driven | Pipelining

Transaction-driven, precise service, precise assessment (executor+collaborator+time+method+content), complete the transaction and provide services

Job position | Advanced organizational structure

Clarify the position, change the personnel, do not change the position, cooperate with multiple posts, and replace people with machines



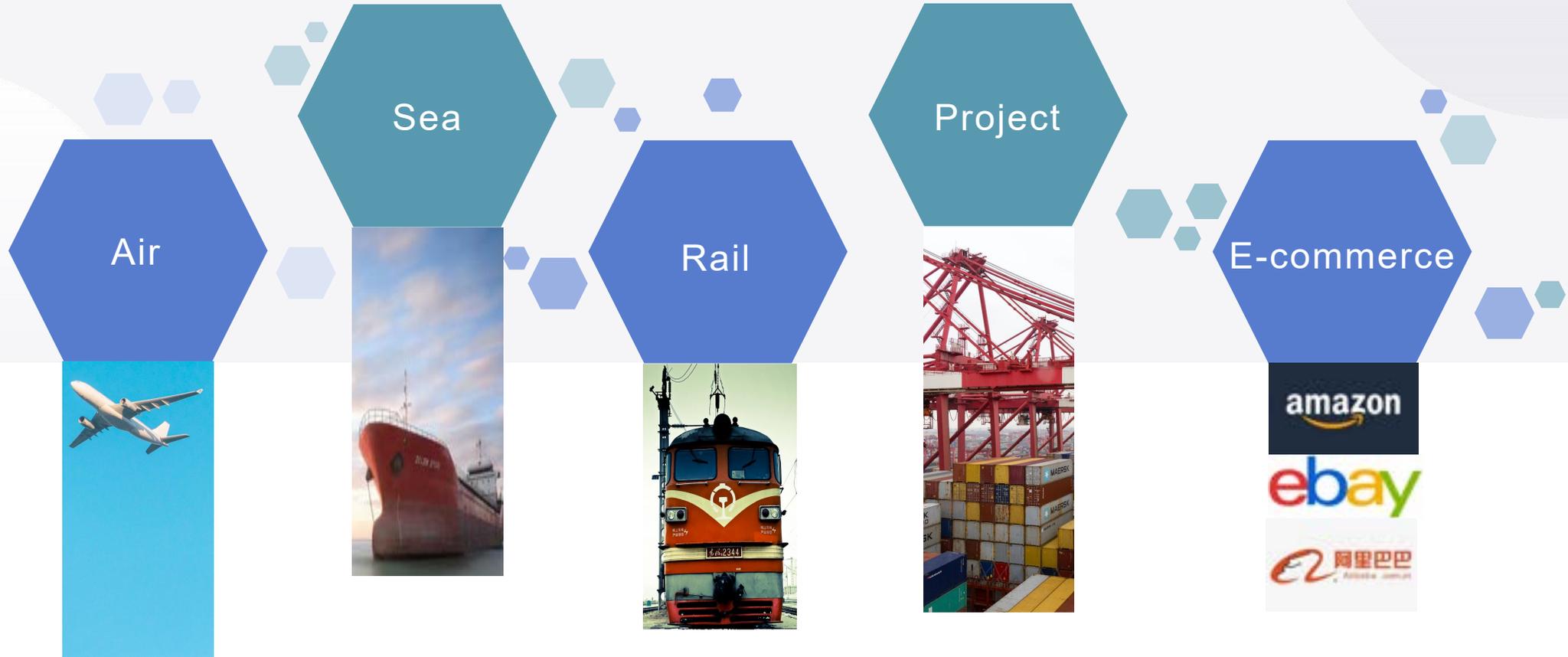
Rule control | SOP digitization

Flow operation and automation
By setting rules and knowledge base, the system automatically executes and judges report push and exception alert

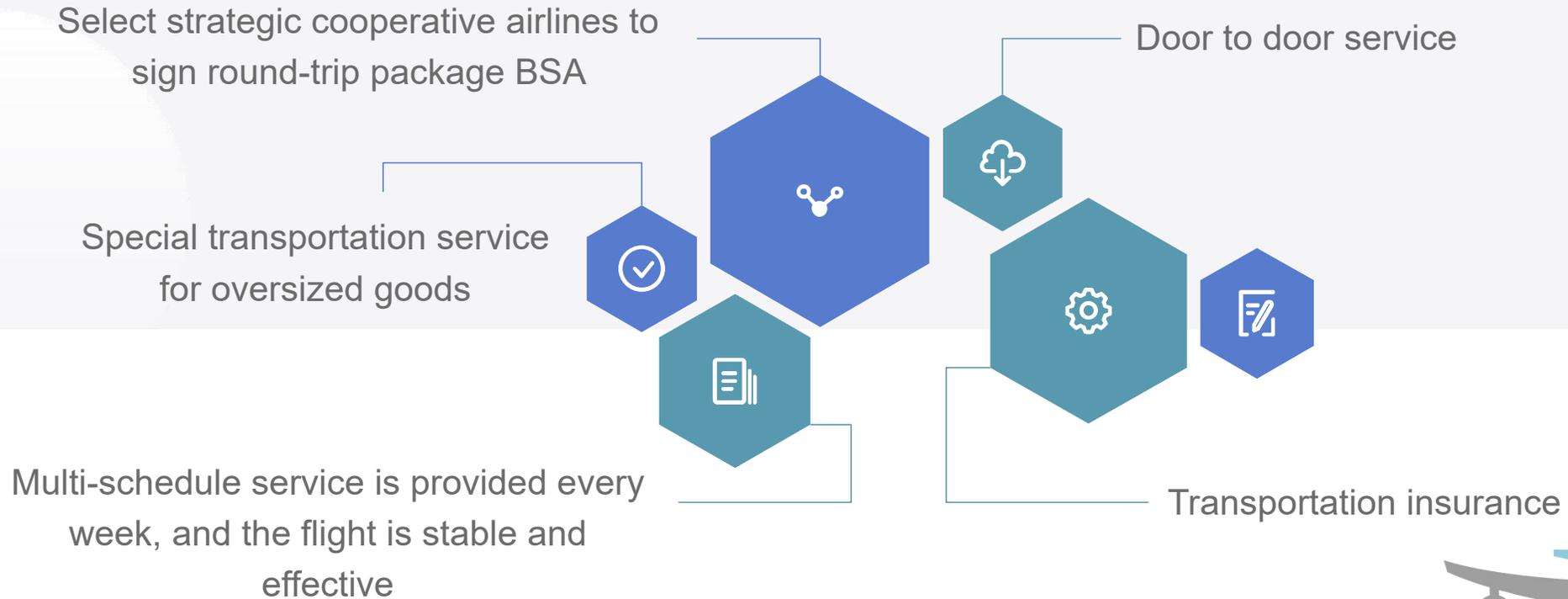
PART/02

CORE BUSINESS

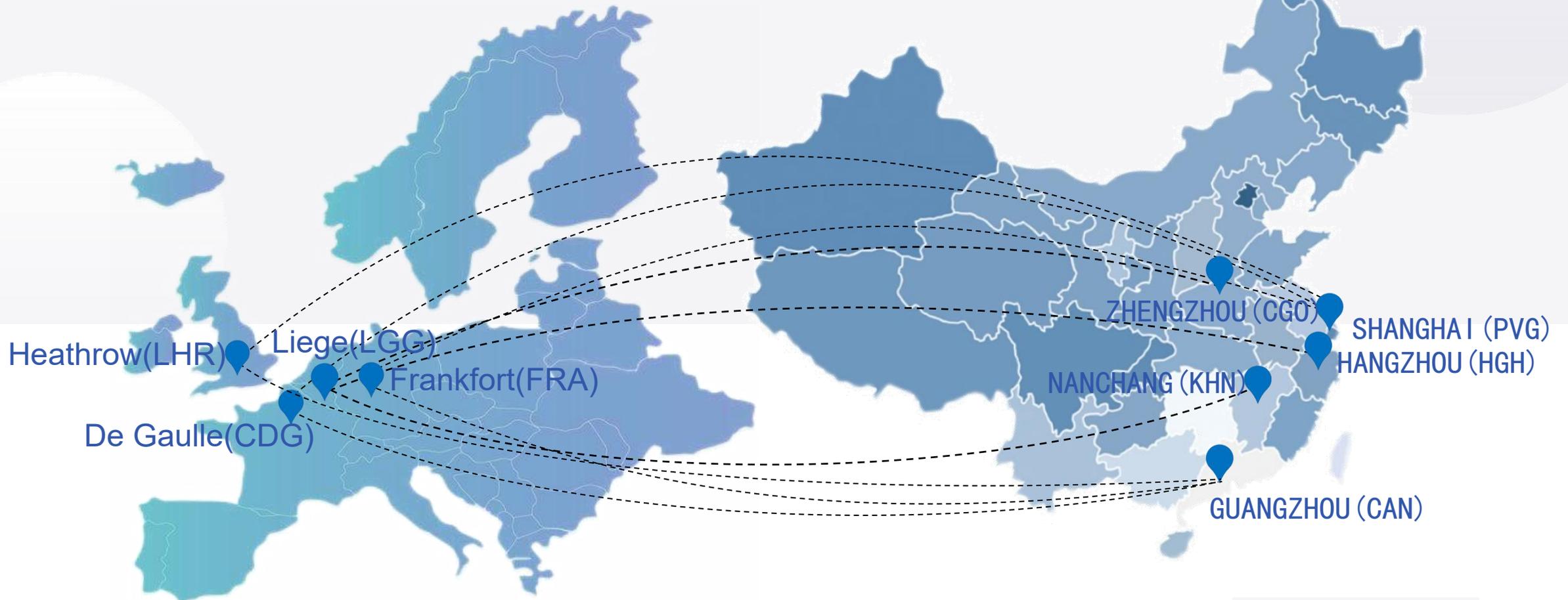
02 Core business



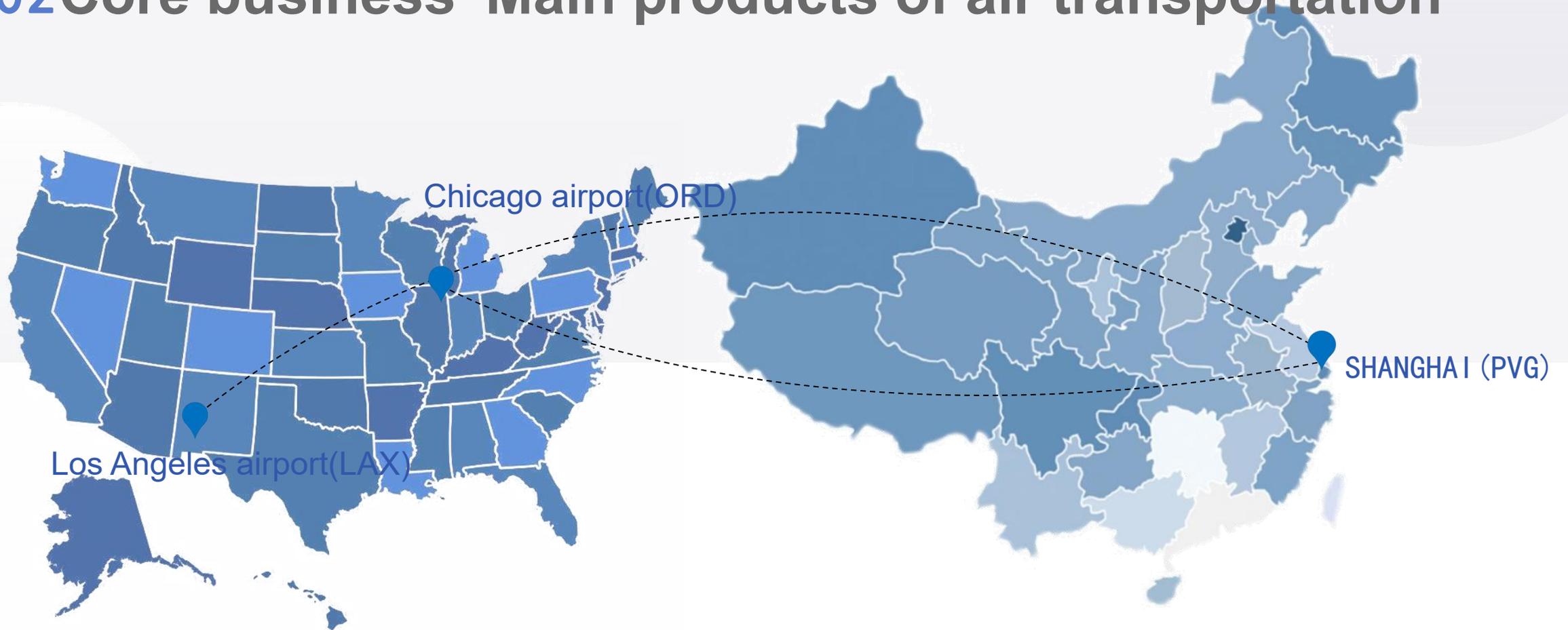
02 Core business—Main products of air transportation



02 Core business—Main products of air transportation



02 Core business—Main products of air transportation

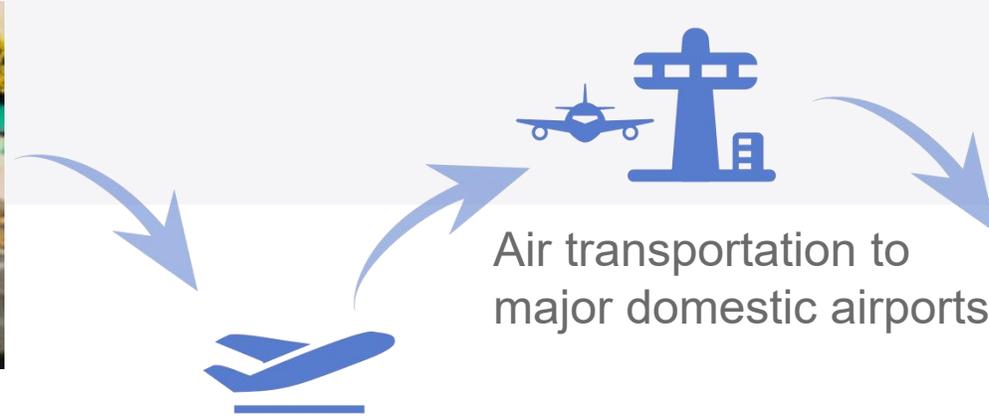


02 Core business—Main products of air transportation

Project name: Air import for oversize machinery accessories
Kessler, supplier of Sany group does have regular bare-packed over length segment bridge to be imported into China major domestic airports by our chartered aircraft and door delivery by special vehicles.



Over length segment bridge



Chartered aircraft
& rental warehouse

Air transportation to
major domestic airports



Special vehicle
reinforcement delivery

02 Core business—Main products of air transportation

Project name: Accessories import - Italy oversize slewing bearing adopts special air cushion truck to pick up goods from overseas Transportation and loading shall be carried out by aircraft nose gate, and delivered by special truck after arriving at domestic airport



Oversize slewing bearing



Pick up goods by special air cushion truck



Aircraft nose door operation



02 Core business—Seafreight main products

Selected shipping companies sign global long-term strategic cooperation agreement

Door to door service

Ro/Ro, Break bulk cargo chartering services

Price and space management within the strategic framework

Weekly Consol box and customer Consolidation service on fixed routes

Consultation and service of customs affairs and commodity inspection



02 Core business—Marine main products



Trans-pacific trade

Advantage price with space guarantee, undertake DAP, DDP, LDP and cross-border e-commerce double clearing and overseas warehouse delivery business.



Euro-Mediterranean trade

Special transportation of standard containers and Break bulk goods and RoRo business of construction machinery.

The perfect agent network covers all parts of Europe.



Intra-Asia trade

Personalize the customs clearance and delivery service at the destination port to realize the optimal logistics solution.



02 Core business—Seafreight main products

Project name: Construction machine export - Indonesia heavy machine project, flat frame and ordinary high box operation. The construction machine of small excavator is exported by sea, and it is paved with double frame boxes; After the simple parts are disassembled, 2 excavators are loaded, and the heavy crane is used for direct operation beside the ship. After arriving at the destination port of Jakarta, the container is unpacked and transported to the gate by ladder truck



Tile with double frame box

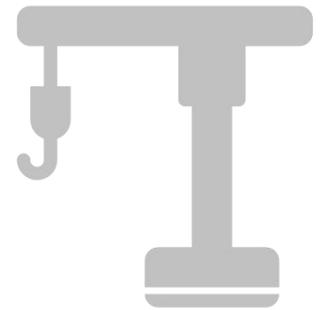
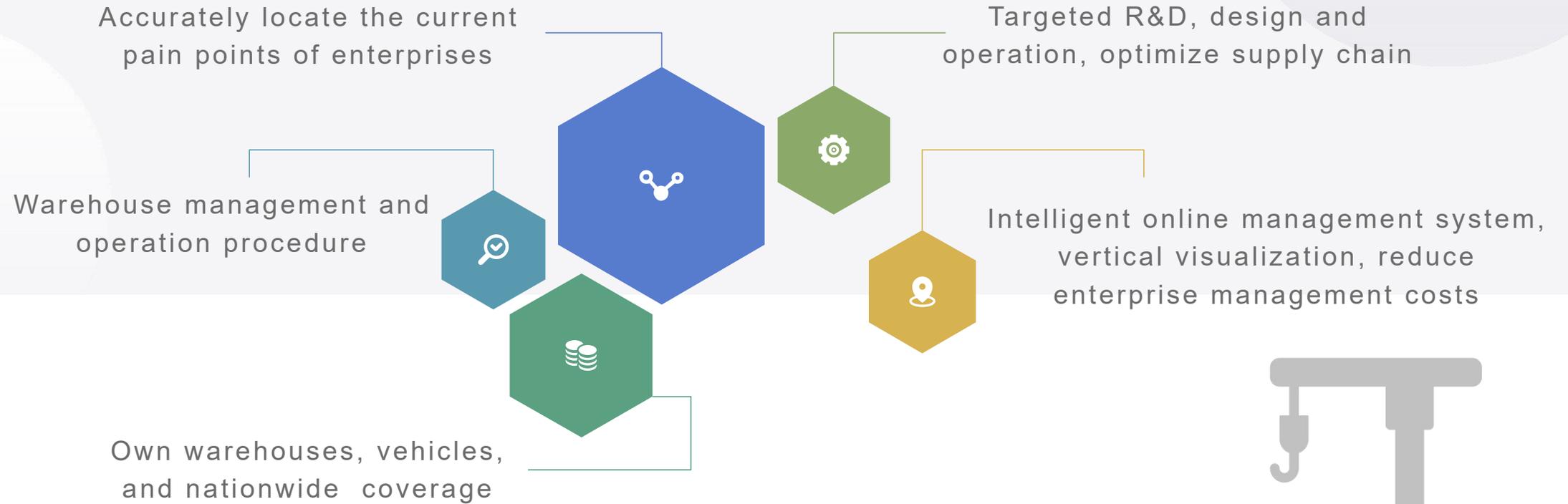


Direct operation beside the heavy crane



The ladder car is transported to the door point

02 Core business—Project logistics solution



02 Core business—Project logistics solution

Feasibility study

Cargo survey

Road survey

Charter

Budget

Collection, packaging
and container solutions

Project process
development

Order management
and traee & tracking

02 Core business—Project logistics solution

Project name: The successful transportation of UAE



Our commitment to precision and professionalism has earned us a stellar reputation in the market. The successful transportation of a CRANE, a crucial piece of equipment destined for operations at a UAE port. Leveraging the expertise of the Danton team, we took proactive steps to ensure the safety of the cargo. Our engineers were dispatched to the factory in advance to guide the consignor on proper lashing techniques, mitigating risks associated with road transport. Additionally, our engineers supervised the loading and reinforcement process at the Shanghai port, ensuring that all safety standards were met. The cargo has arrived safely and intact at the consignee's location, ready for installation and commissioning. Our success in this project underscores our dedication to delivering excellence in every step of the logistics process.

02 Core business—Project logistics solution

Project name: Logistics Diagram of CCOEC MPP-5 Minsk Phase 5 Power Station Reconstruction Project



Loading in
Shanghai

Shipping to
Klaipeda

Arriving at
Klaipeda

Discharging to
terminal

Loading on truck

Delivery to
MPP-5

02 Core business–Project logistics solution

Project name: Full set of Schindler Elevator transportation Project for Siem Reap Airport's construction in Cambodia



Mode of cargo transportation

Special container
Bulk cargo ship



Quantity of goods transported

25 escalators, 65
elevators, and 30 aotu
moving walkways



Brief description of goods

Vulnerable, non-
stackable, oversize,



Transportation route

Road transportation from factory
to Waigaoqiao wharf, loaded and
exported to Sihanouk Port in
Cambodia, and transported by
road to Siem Reap Airport.

02 Core business—Project logistics solution

Project name: CCOEC, MPP-5 Minsk Phase 5 Power Station Reconstruction Project



Mode of transportation and cargo volume

Combined sea and land transportation to Minsk project site, with a total of 48000 billable tons of groceries and more than 300 containers.



Brief description of goods

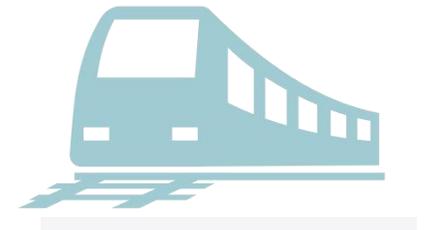
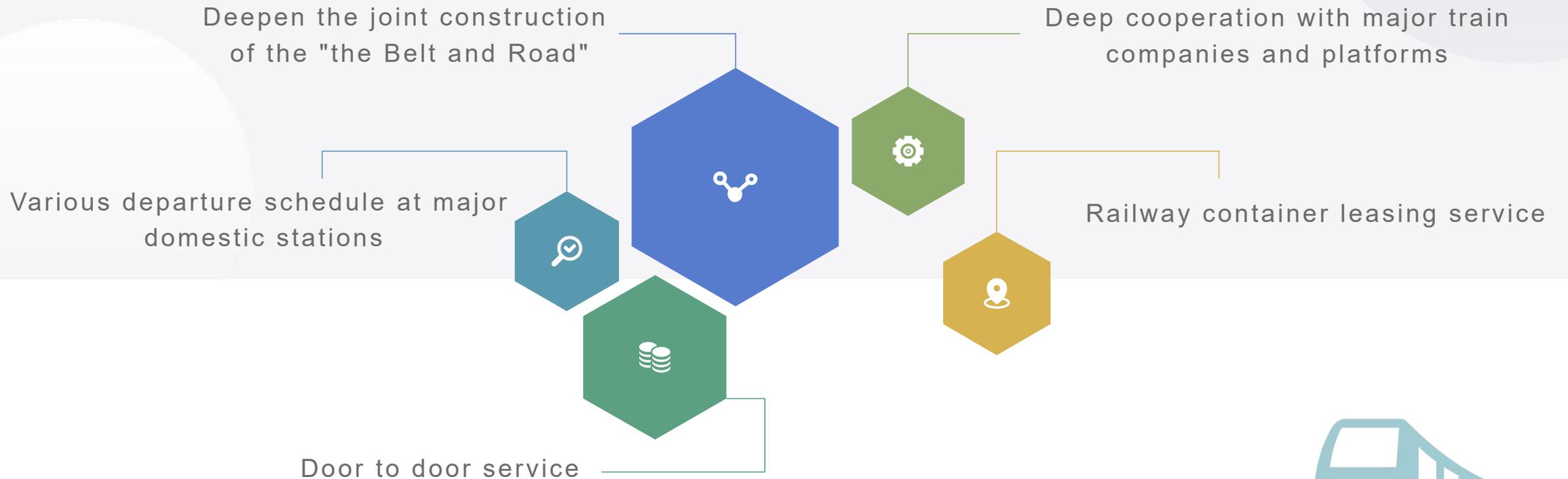
The stator with the maximum single weight of 285 tons, the deaerator with the maximum length of 31 meters, the large plate beam with the maximum width of 5 meters, and the maximum weight of 4.5 meters, and the OOG cargo with the single weight of more than 25 tons, total more than 18000 billable tons.



Transportation route

According to the statistics of cargo collection at China's basic ports, charter a ship and ship it to the Klaipeda port in Lithuania, and then transport it to the project site in the suburb of Minsk in Belarus after completing the declaration of transit transshipment.

02 Core business–Railway products



02 Core business—Railway products

01

China-Europe train

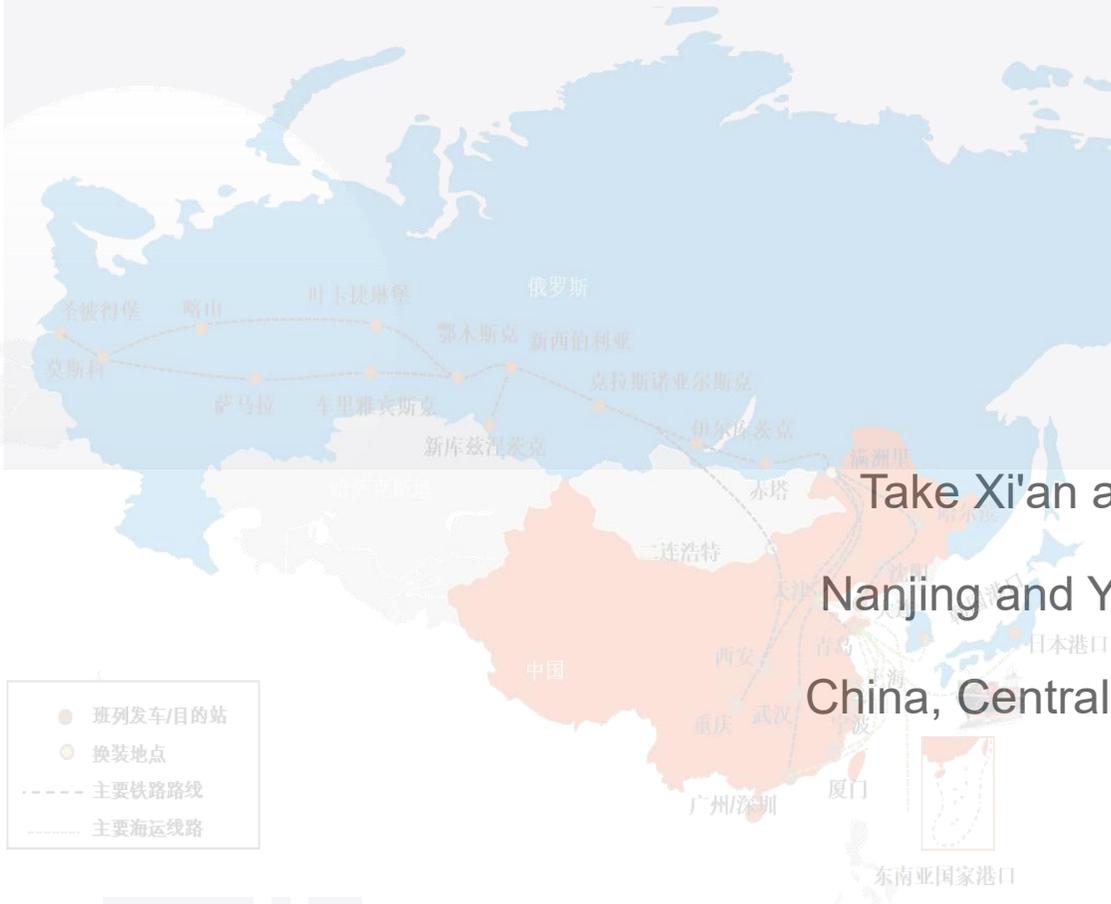
With Xi'an and Zhengzhou as the center, supplemented by

Chongqing, Chengdu, Changsha, Yiwu and Hefei to cover the import and export demand of railways in East China, Central China and South China, and radiate to the whole territory through Duisburg, Hamburg, Mara and other major hubs in Europe, ensuring the leadtime.

02 Core business—Railway products

02

China-Russian train

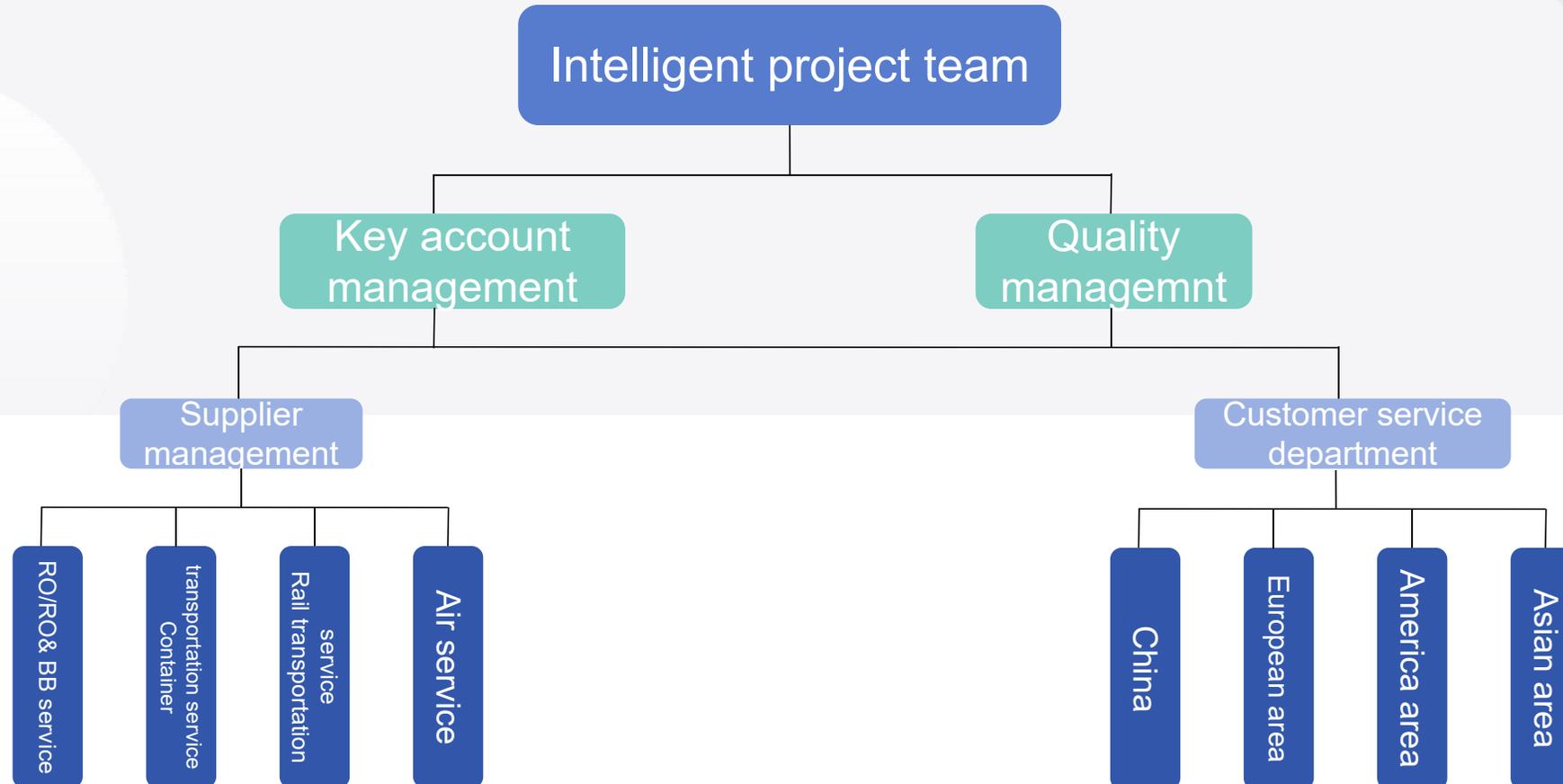


Take Xi'an and Wuhan as the center, supplemented by Suzhou, Nanjing and Yiwu to cover the demand of railway exports from East China, Central and South China to Russia, and provide door delivery services through the gate.

PART/03

SOLUTION

03 Solution-Intelligent project control architecture diagram



03 Solution—Centralized intelligent project control

Project central control center

Daily operation management

Exception handling, inquiry feedback, report generation

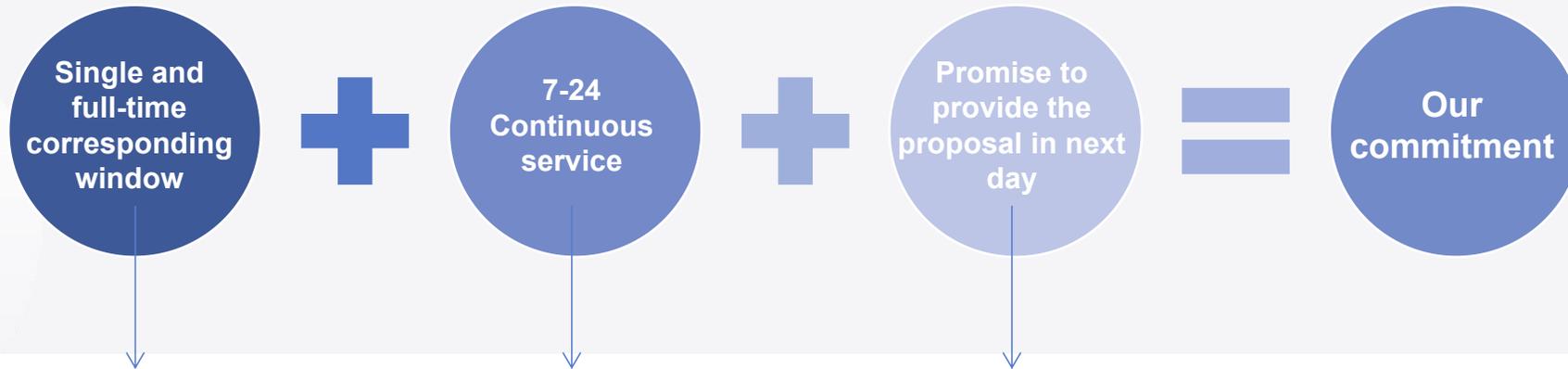
Performance appraisal

Optimize resources and continuously improve service quality



Vendor management	Quality management	Daily operation			Finance management	
Optimize supplier selection	Report generation and data analysis	Operation management team	Railway transportation	Container transportation	Break bulk vessel transportation	Check billing data with customers regularly
Supplier service performance evaluation	Implement sustainable improvement suggestions	Order management	Order confirmation, review, check, adjustment and system update			Check the invoicing data with the carrier regularly
Manage and assist suppliers to continuously improve service quality	Establish SOP	Vendor management	Follow up supplier status continuously according to PO			Internal check of overseas bills
	Supervise the implementation of new projects	Client service	Create a transportation plan, confirm the space, arrange transportation, and continuously track the status of goods			Issue financial receivable statement

03 Solution-Responsibilities of intelligent project central control tower



Single and full-time corresponding window

- Single service window of customer service team
- Management single service window

7-24 uninterrupted service

- Our professional customer service team provides all kinds of emergency handling for every customer 24 hours a day

The preferred solutions provided the next day include

- Service requirements
- Quote response
- Optimal solution

03 Solution-SOP container export business

Information transmission mode	Contents involved	Time node	Sender/Receiver
Track and Trace Report	Send transportation instructions	7 days before departure	Danton to client
	Arrange to pick up, pack and take photos of the goods	3 days before departure	
	Customs declaration at the port of departure	1 day before departure	
Pre-alert	Marine bill of lading	3 days after departure	
	Arrival notice	7 days before arrival	
AR statement confirmation/Invoicing	Review all the relative cost and issue invoice	TBC	
Monthly Performance Report	Cargo transportation time	Update everyday	
	Status of goods in transit		
	Handling of abnormal events		
	Monthly cargo statistics		

03 Solution-SOP bulk cargo ro-ro business

Information transmission mode	Contents involved	Time node	Sender/Receiver
Track and Trace Report	Sign charter party agreement	14 days before departure	Danton to client
	Arrange delivery and delivery, booking and arrival	2-5 days before departure	
	Customs declaration upon arrival	All goods arrived	
Pre-alert	Marine bill of lading	2 days after departure	
	Docking destination port operation agent	7 days before the arrival	
AR statement confirmation/Invoicing	Review all the relative cost and issue invoice	TBC	
Monthly Performance Report	Cargo transportation time	Update everyday	
	Status of goods in transit		
	Handling of abnormal events		
	Monthly cargo statistics		

03 Solution-SOP railway business

Information transmission mode	Contents involved	Time node	Sender/Receiver
Track and Trace Report	Send transportation instructions	14 days before the train starts	Danton to client
	Arrange for picking up, loading and taking photos	7 days before the train starts	
	Customs declaration at the departure station	7 days before the train starts	
Pre-alert	Rail bill of lading	3 days after the train starts	
	Arrival notice	2 days before the arrival of the train	
AR statement confirmation/Invoicing	Review all the relative cost and issue invoice	TBC	
Monthly Performance Report	Cargo transportation time	Update everyday	
	Status of goods in transit		
	Handling of abnormal events		
	Monthly cargo statistics		

03 Solution-SOP air transport business

Information transmission mode	Contents involved	Time node	Sender/Receiver
Track and Trace Report	Send transportation instructions	7 days before flight	Danton to client
	Arrange to pick up the goods, book the space and take photos	5 days before flight	
	Customs declaration	1-2 days before flight	
Pre-alert	Air bill of lading	The day after takeoff	
	Arrival notice	1 day before arrival	
AR statement confirmation/Invoicing	Review all the relative cost and issue invoice	TBC	
Monthly Performance Report	Cargo transportation time	Update everyday	
	Status of goods in transit		
	Handling of abnormal events		
	Monthly cargo statistics		

03 Solution—Automated operation system

The automatic operation system has the ability of automatic execution and automatic judgment. The system can set query, statistics and analysis according to various data parameters to achieve the level of comprehensive statistics/full-dimensional analysis, and can automatically send statistical analysis reports to designated personnel on a regular basis

Automatic acquisition of
booking status/container
status/ship status



Automatic accounting of
performance appraisal



Automatic propel of
subscribed report



Automatic execution of
scheduled tasks



Automatic sending/archiving
of documents



Automatic sending of
abnormal warning

03 Solution—Online and offline integrated platform



Mobile office and online services, providing online product display, goods tracking, online booking, online bill checking, online reconciliation, online audit, etc



PART/04

COMPANY QUALIFICATIONS

04 Company qualifications



Our Commitment

Danton is your correct choice!

One service window for easy contact

Professional control of supply chain

Standardized operation process to ensure service quality

Global network, local experience

Fair and competitive price

Personalized solutions

Global contracts, selected carriers

Innovative IT solutions

The management actively participates in the service

THANKS
