



Logistically the best for the developing world.



Slide 1

1

logenix international

Darshana Joshi, 1/23/2023

Contents



Introduction to Logenix

- ◆ About Us
- ◆ Leadership
- ◆ Vision, Mission & Values
- ◆ Company Timeline/ History



What We Do

- ◆ Product Offerings
- ◆ Verticals
- ◆ USPs : Unique Selling Propositions
- ◆ Control Tower



Where we work

- ◆ Global Presence
- ◆ India Presence
- ◆ Key contacts



What customers say about us

- ◆ Testimonials
- ◆ Achievements & Certifications
- ◆ Case Studies



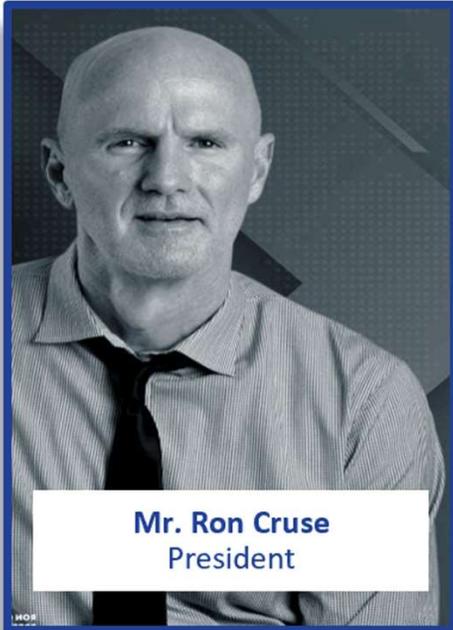


About us

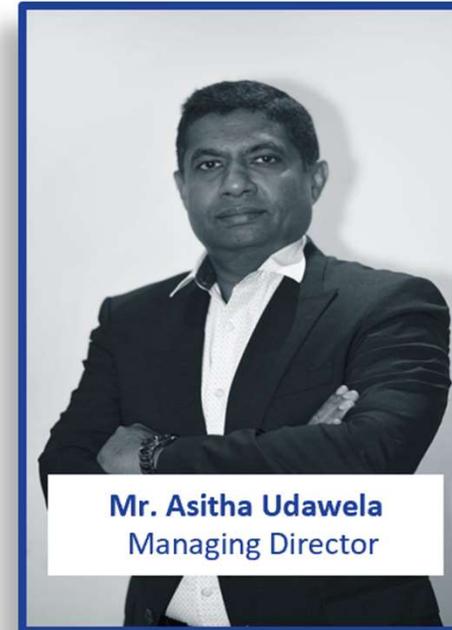
Logenix International is known for its extensive and intimate experience for more than thirty years, capable of making informed decisions quickly.

The Logenix team has accumulated unparalleled, in-depth logistical experience working in 140 developing countries over the past 30 years that provided insights to make quick & informed decisions saving our clients million of dollars! Thus, keeping in line with our USP of on-time, on-budget delivery more frequently than any other logistics company in the world.

Leadership



Ron Cruse has traveled to more than 80 countries over the past 30 years, logging more than two million miles. Profiled in Forbes Magazine, Financial Times, and industry magazines such as Logistics Today, Cruse and his company are involved in events and projects that make world headlines. In 2001, Cruse founded Logenix International, Inc.



Asitha is a Chartered Marketer (CIM - UK) with over 30 years of experience in shipping and logistics, including 13 years with leading global ocean carriers and 17 years in total logistics solutions. With commitment to innovative solutions and excellence in service, Asitha has been successful in building a strong team of dynamic professionals who drive Logenix India in delivering an unparalleled service experience to its local and international clientele". as he has 22 years of management experience in the shipping and logistics industry.



Leadership Team India

Leadership is having a compelling vision, a comprehensive plan, relentless implementation and talented people working together.



VISION

Offering innovative supply chain solutions for ***tough to reach places*** enabling people access to ***better quality of life*** irrespective of their geography.

MISSION

To deliver On Time & On Budget logistics to improve Global health, Infrastructure , Safety, Disaster Relief programs even in the most challenging geographies of the world by investing in innovation, people and technology.





Integrity

We are ethical in our dealings with our customers and partners building relationships based on trust.



Equality

We understand the strength comes from diversity. We value all people equally and treat others as we would like to be treated.



Collaboration

We believe together we can achieve more and we work collaboratively at all levels, knowing the result will always be better.



Excellence

We strive for efficiency & effectiveness through continuous emphasis on creativity and innovative solutions. We are dedicated to continuous improvement in our service experience to our clientele!



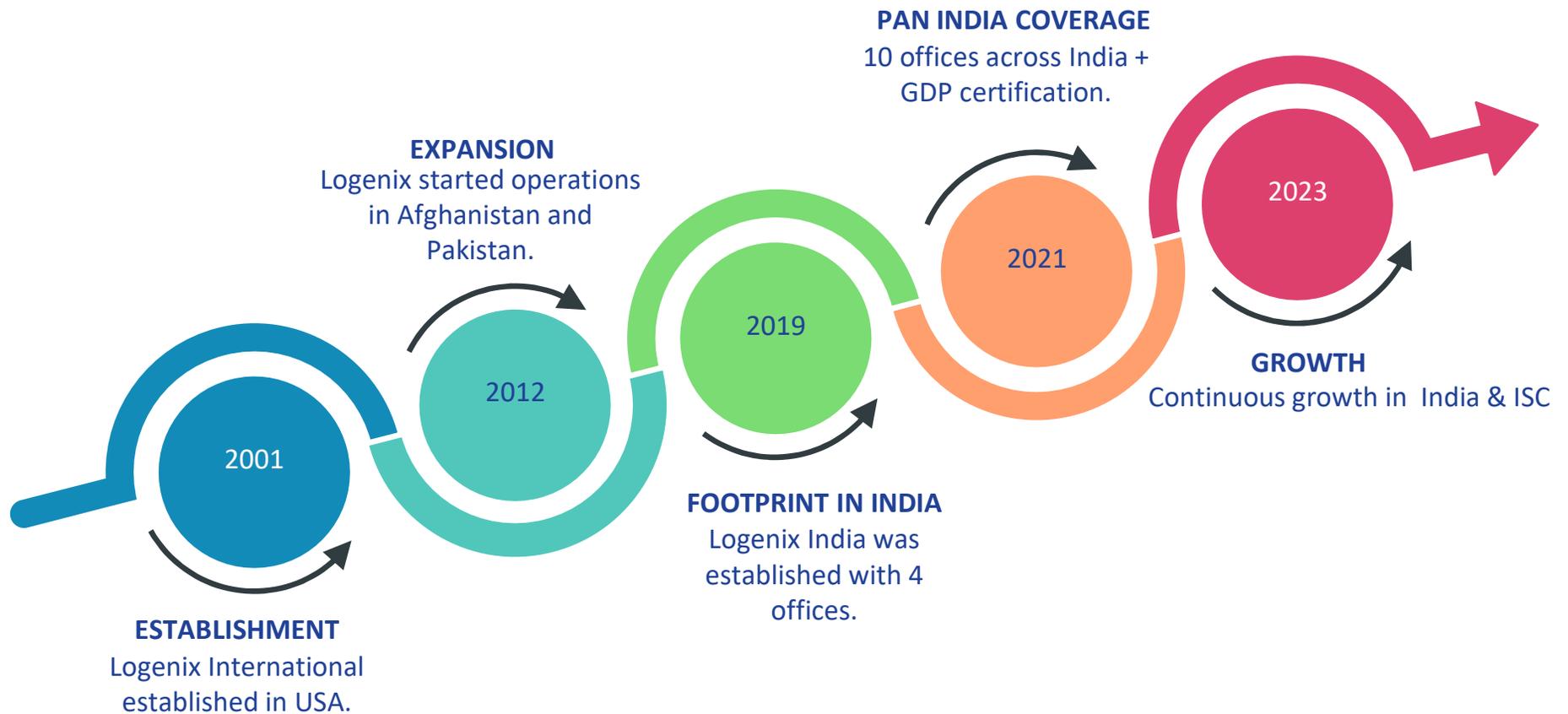
Continuous Learning

We strive to improve ourselves and invest in new skills and technologies to serve our customers better every time.

OUR VALUES



Logenix Company Timeline



WHAT WE DO?



Product Offerings



Slide 10

2

image for each product is needed in the slide

Darshana Joshi, 1/18/2023

Verticals



Aid & Relief



Pharma & Healthcare



Commodities



**Fashion &
Retail**



Automotive



Industrial / Projects



Aid & Relief



- Delivering humanitarian aid to over 140 developing countries including the entire continent of Africa.
- Implementing the most reliable customs clearing solutions while saving tens of millions in transport and custom fines.
- Ensuring shipments are in full compliance with all regional, domestic and/or international shipping regulations.
- Managing on-time and on-budget deliveries for International NGOs and government funded programs.
- Providing world with real-time shipment tracking with full visibility and secure control of their supply chain through our Logenix Tracking System (LTS) 7.0

“Logenix International
has helped
companies...get
computers and
construction equipment
into remote parts of
Afghanistan, Kazakhstan,
Sudan and Somalia”
FORBES



Pharma & Healthcare



Logenix's unique "PharmaPlus" product offers a comprehensive range of supply chain solutions to manage your temperature sensitive cargo to the hardest to reach places in the world, end to end.

Logenix offers:

- Compliance Driven Service.
- Mitigating risk, driving solutions.
- 24/7 Proactive management & rapid intervention.
- Global Network & Experience.
- GDP certified team.

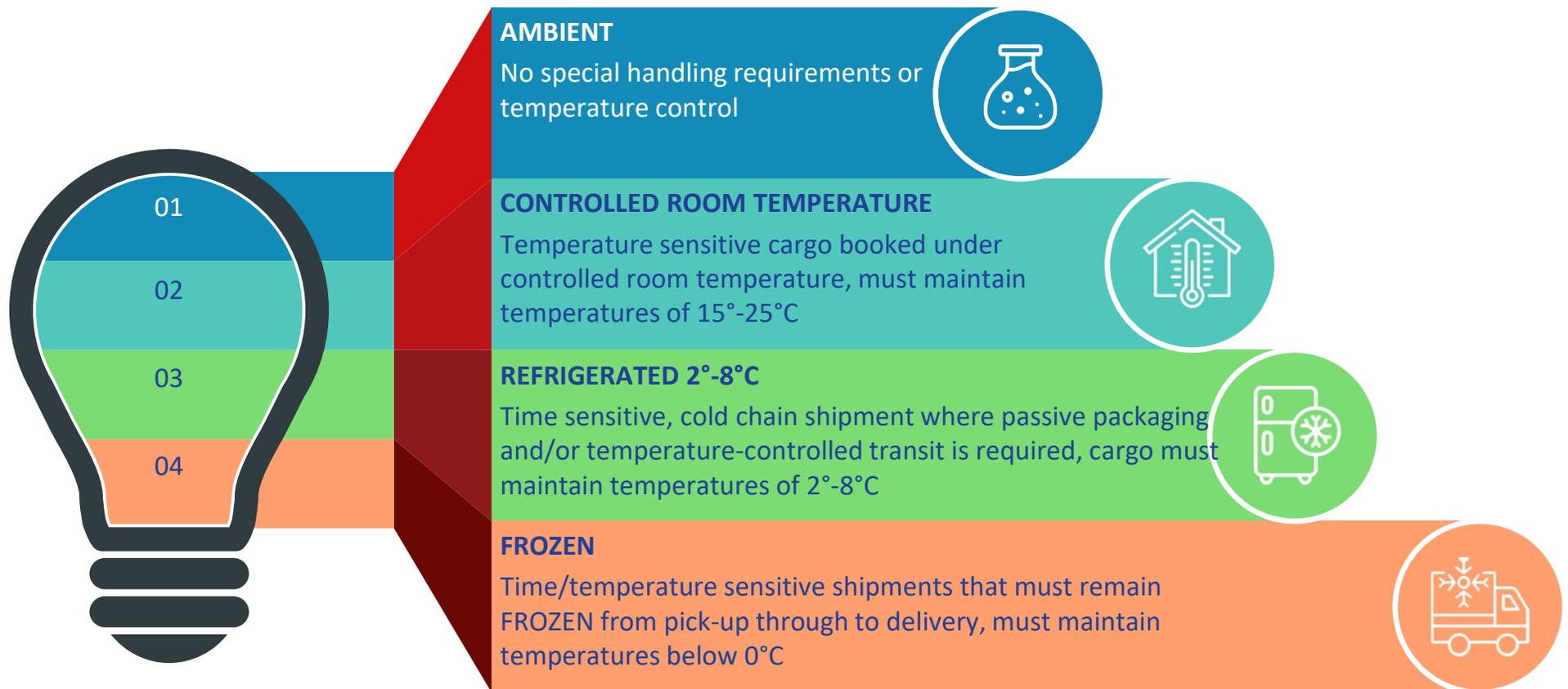


We transform knowledge into powerful logistics solutions for Temperature Controlled Cargo at Logenix.



Pharmaplus Levels

Logenix PharmaPlus Air Freight and Ocean Freight Solutions for Pharmaceuticals to the Developing World



Logenix Commodities



“Whether it is Rice from Sonipat, Tiles from Mundra ,Onions from Nasik or spices from Cochin, we are your experts for temperature controlled and non-Temp solutions for your commodities within time & within budget.”

Logenix offers:

- On Time delivery and on budget solutions.
- Trusted and skilled Global partners.
- Door to Door solutions
- Cold storage at various temperature levels
- Storage facilities, including temperature controlled.



Logenix Automotive



Logenix Automotive expertise includes:

- 24x7 Desk.
- Adherence to SLAs,SOPs & KPIs.
- Control Tower for Key Accounts.
- Review through QBRs & CIPs.

Logenix offers Unparalleled speed for your urgent automotive shipments with round-the-clock support and lightning fast responses for your time-sensitive shipment guarantee.



Logenix Fashion and Retail



The Fashion Business is not only demanding, but also incredibly dynamic, this is why Logenix is successful and reliable partner for many companies in this sector. We guarantee high quality services and tailor-made solutions according to each customer's expectation.

Logenix offers:

- Logenix offers customized solutions for your global supply chain.
- Professional and skilled team.
- Dedicated Customer Service and customized reports for unit level management.
- Value added services like PO Management, EDI, Packing , Labelling, QC Inspection etc.



Logenix Industrial or Projects



“Logenix International specializes in executing world infrastructure programs, shipping...equipment needed to build or rebuild –societies.”

WorldTrade

Logenix offers:

- Consulting, analysis and designing solutions for your industry specific cargo.
- Route Survey for smooth transportation.
- Transport management, including loading, warehouse planning and packaging.
- Control Tower : Dedicated team for updates through the supply chain.



**24/7Desk
(covering 9 time
zones globally)**



**Last mile delivery
solutions.**



**Control Tower
Management.**



**Logenix
Pharma-plus**



**GDP certified Team
with focus quality &
compliance in
healthcare logistics.**



**Duty exemption
Specialists.**



Logenix Control Tower - Key Features

Agents and Suppliers

The Logenix Control Tower structure streamlines communication with suppliers at origin and buyers at destination.

Quoting and Booking

KAM team at Logenix will facilitate quoting and booking of each shipment with support from Back offices at regional level.

Airlines & Ocean Carriers

Our Control Tower team across the globe has experience and contacts for every major airline and ocean carrier. We are able to expertly manage these relationships on the most complicated routings into the developing world.

Cost Control

Your senior account management team will work with our regional KAM team to provide continuous strategic cost analysis on all lanes to ensure cost efficiency and effectiveness.

Issue Management

The most important aspect of the Logenix Control Tower is how we manage issues and escalations during your shipment. Since all offices are able to react during their respective business hours, our team can address problems quickly and efficiently.



Status Monitoring

Continuous 24/7, real time monitoring via our online operational system. Updates initiated from request through to final delivery by our 24x7 teams.

EDI/API through LTS 7

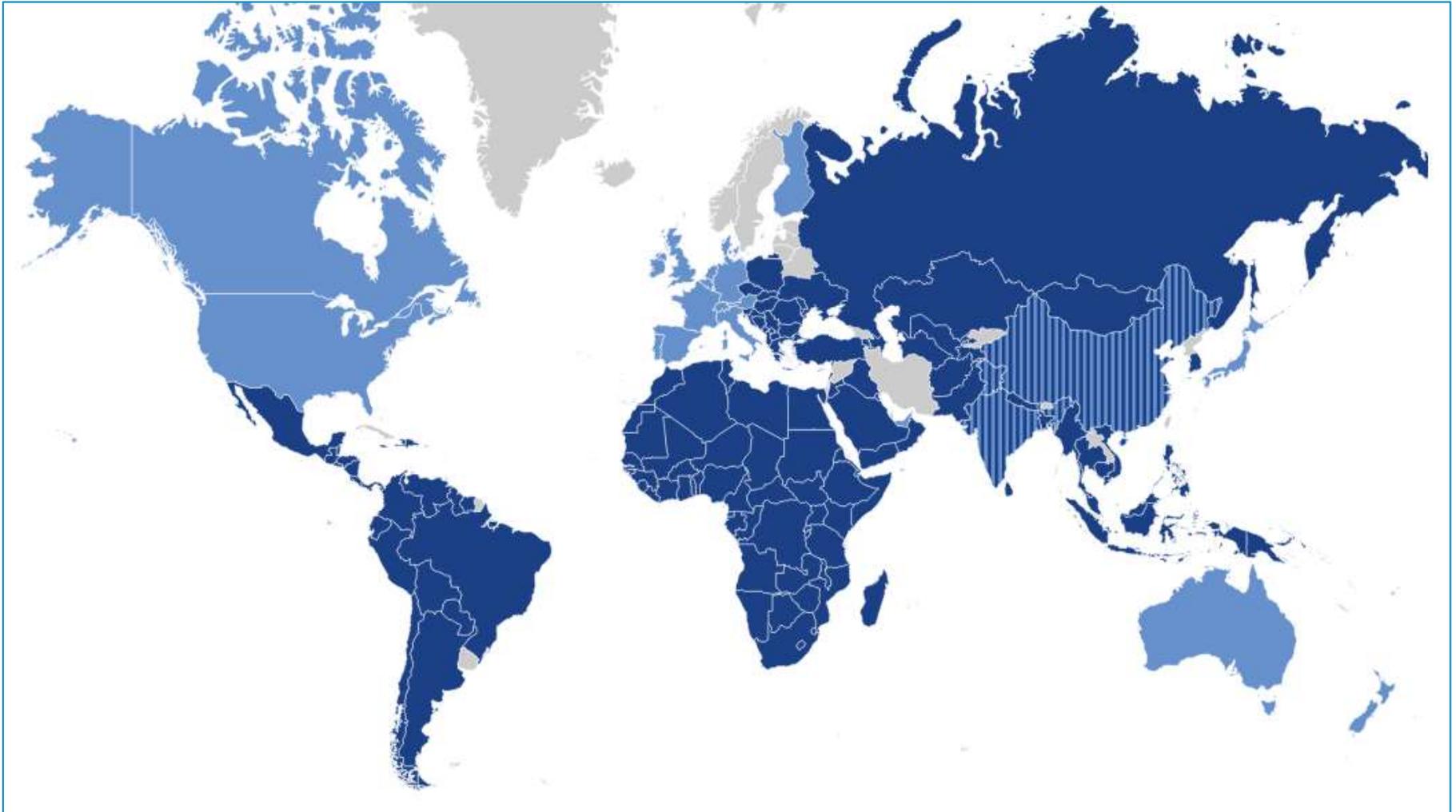
Logenix is very experienced in EDI/API integration with our client's operational systems. With our control tower model, updates are sent in real time.



Where We Are?



Global Presence



- Shipments originating in more than 30 countries, destined to over 140+ developing countries.
- Logenix International is in business for over 35 years with its headquarter in Fairfax VA.
 - Globally No.1 in Health & Humanitarian - Door to Door Logistics.
 - AIR to AIR hubs in Amsterdam,Dubai,Lisbon & Miami.
- Own registration in USA | UK | UAE | India | Afghanistan | Nigeria | Pakistan



India Presence



- 200% Growth YOY by Logenix India covering all logistics, industrial and commercial hubs with a dynamic team of professionals.
- 24x7 Control Tower
- Innovative Solutions.
- Niche in Pharma & healthcare.
- A GDP certified organisation, Logenix India focuses on the highest levels of quality in healthcare logistics with its GDP & HAZ certified team.



Key Contacts



VINEET SACHDEVA
REGIONAL MANAGER,
NORTH REGION



NEERU MOZA
REGIONAL MANAGER,
WEST REGION



R PAULRAJ
DIRECTOR -SEA CARGO,
SOUTH REGION



ASHIMA SHARMA
GENERAL MANAGER, OVERSEAS
NETWORK DEVELOPMENT



SATISH KUMAR
CHIEF FINANCE
OFFICER

What customers say about us?



TESTIMONIALS



The team at Logenix supported us throughout our supply chain they understood our pain points and offered solutions to meet our needs 100%

Logenix team goes Extra mile to delivers our products to end customers within time and budget.

Thank you for helping us.

Amarnath Doraswamy

Strides Pharma Science Limited

Greeting from CNH India !!! and Wish you all Happy New Year 2023!!!



We appreciate the handling of Benin shipment of our EMEA Case Region for 224 units in Dec 2022 by your team. Every coordination went smooth and on time, excellent execution in a professional manner by M/s Logenix team with CNH India.

Please keep up the same efforts in future as well. We look forward the same in year 2023 as well.

Thanks



Best Regards,
Chandramohan Sharma



Internal Customers

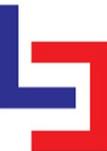
I have been part of many organization being in this trade from last 12 years, but the growth, appreciation, accolades, recognition, the awards that I have received here is something that is rarely seen in many workspaces. I felicitate the timely appreciation given by the management that keeps us encouraged and freedom of work helps in inventing new ideas that supports the growth and success of the organization. Proud of being the part of Logenix family.

Sheel Pakkath
Branch Manager-Ahmedabad

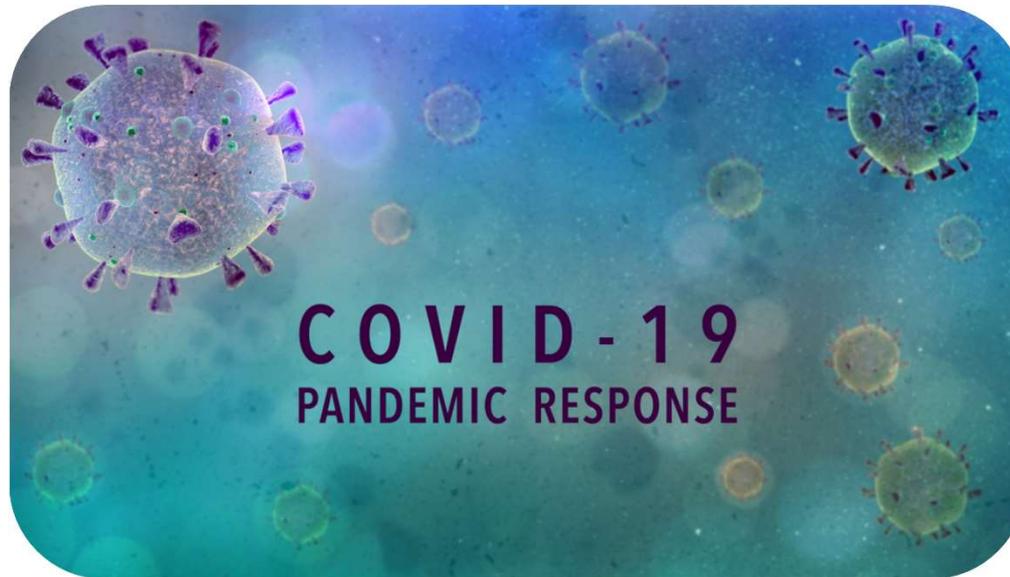


Logenix is known globally for being logistically the best. The highlight I see with Logenix is every employee is always given a chance to share his/her views and suggestions and freedom to express which helps to establish a healthy relationship. With all pride, 3+ years have given me stress-free working and learning experience and I look forward to being a part of this organization for a long time to come. Logenix, know how important it is to show that they value their employees. I am very glad to be a part of this wonderful family.

Sankar N, Head-Sea Cargo-South Region



CASE STUDY 1: COVID-19 RESPONSE



South Asia - Cold Chain COVID Tests

Logenix managed shipments of COVID tests valued at 3.3 million USD to South Asia. Weighing more than 22,000 kilos and valued at 3.3 million USD, 120 pallets. Of these cold chain shipments, two required temperature control shipping, one at -30°C and the other at 15°C - 25°C . Despite high political visibility, an increase in COVID cases at destinations, these urgently needed supplies were successfully delivered to Nepal, Sri Lanka & the Maldives.

Agile and Flexible Decision Making

Countries like Bhutan and Nepal closed their borders and air carriers canceled their flights into the countries during peak COVID-19 breakout. To avoid products expiring, Logenix created last mile routes and worked closely with local government authorities to allow the acceptance of the trucks across borders allowing delivery to be completed from door to door within 2 weeks of cargo collection. When Mongolian Airlines decreased their operation from weekly flights to bi-weekly capacity and then was forced to cancel flights due to limited passenger volumes, Logenix organized a charter flight from Europe to Mongolia.



CASE STUDY 2: GLOBAL HEALTH



Global Health Supply Chain (GHSC) Programs

Since 2009 Logenix has continuously supported USAID's largest global health program, GHSC. In 2010, USAID singularly credited Logenix with reducing the program's total transportation budget for malaria and family planning programs by over 20% through reduction of transportation costs and minimizing fines at destination.

Locations in Africa include Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, the DRC, Ethiopia, Ghana, Guinea, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mozambique, Nigeria, Rwanda, Senegal, Sierra Leone, South Africa, South Sudan, Swaziland, Tanzania, Uganda, Zambia, and Zimbabwe.

The Global Fund (TGF) Fight Against HIV, TB and Malaria

Logenix provides full door to door supply chain services, for commodities both temperature controlled and ambient, from origins such as India, France, Switzerland the United States and Japan to the projects' most challenging countries such as Mozambique, the Republic of Congo, the Democratic Republic of Congo and Malawi.



CASE STUDY 2: GLOBAL HEALTH



For CONRAD program, Logenix delivered temperature sensitive microbicide gel, test kits, clinical trial supplies, treatment kits, R&D samples, patient kits, anesthesia machines and other medical/laboratory equipment **throughout Africa over a period of 5 years.**

For Johns Hopkins School of Public Health, Logenix assisted with all requirements for movement to/from U.S., including customs clearance paperwork, USDA approval, Importer Security Filing etc., which saves time and reduces costs.



CASE STUDY 3: LAST MILE

Global - Door to Door Distribution of Long Lasting Insecticide Nets (LLIN's)

Logenix shipped and distributed 800,000 LLIN Malaria nets to 61 cities throughout 6 districts in Zambia. Logenix consolidated the nets in Lusaka and planned the exact allocation of nets for each city. Logenix positioned cranes throughout the country then navigated and executed the last mile delivery to each target city, many of which were notoriously hard to reach.

Sierra Leone - Free Healthcare Initiative (FHCI) - Warehouse and Distribution Services

Logenix manages the complete warehousing and complex last mile deliveries of medicines and health supplies to regional hospitals and over 1200 clinics across the entire country. Many of the last mile deliveries to the over 1200 clinics in Sierra Leone are in remote regions only accessible by boat or motorbike.

Pakistan - USAID Cold Chain Distribution

On behalf of USAID, Logenix managed the refrigerated distribution of 24,330 temperature sensitive Rapid Diagnostic and ELISA Medical Kits to 42 destinations throughout Pakistan. This delivery was the very first such countrywide delivery which was successfully completed with zero loss of product from spoilage



CASE STUDY 4: DEVELOPMENT

Afghanistan - Lash Kargah Power Plant

This power plant is the largest source of electricity in Southern Afghanistan and was one of the largest infrastructure development projects undertaken in the region. Logenix moved wire, cables, generators, turbines and other equipment on a door-to-door basis to Lash Kargah. Logenix shipped via ocean freight through Pakistan and overland into Afghanistan. Shipments traveled via truck into Helmand province, which for years, and during this project, had been the most dangerous region in Afghanistan.



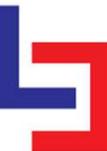
Africa - Book and Educational Material Deliveries

We have shipped more than 100 containers of essential educational materials to schools and educational organizations across the developing world including Sierra Leone, Ethiopia, The Gambia, and Uganda.



Iraq - Al-Karkh Water Treatment Plant Construction

Logenix delivered generators, turbines and other large equipment to the Al-Karkh water treatment plant, the second largest water treatment facility in Iraq. Logenix was responsible for and executed shipments of building sized pieces and was tasked with moving these oversized pieces of cargo through an active war zone. Logenix delivered generators, turbines and other large equipment to the Al-Karkh water treatment plant, the second largest water treatment facility in Iraq. Logenix was responsible for and executed shipments of building sized pieces and was tasked with moving these oversized pieces of cargo through an active war zone.



CASE STUDY 5: DISASTER RELIEF



Office of Foreign Disaster Assistance (OFDA) Warehouse

Logenix operates OFDA's disaster relief stockpile warehouse in Dubai, managing the daily operations for all goods coming into and out of the warehouse and all service requirements for the fleet of USAID vehicles. The warehouse stockpiles various items intended for relief in the event of natural disaster or civil/political turmoil. Items include wool blankets, plastic sheeting for shelters, water filtration units, collapsible water bladders, hygiene kits, water purification tablets, and other disaster relief commodities.

Haiti - Earthquake Response

In response to the devastating earthquake in Haiti, Logenix was one of the first logistics providers sending relief to the country. Logenix executed a multi-route charter delivery to transport 3.2 million cases of Infant Formula within days of the disastrous earthquake. Other emergency shipments included construction equipment, makeshift shelters and plastic tarps, medical supplies, wool blankets and other donated items.

Japan - Tsunami & Fukushima Disaster

In the wake of the tsunami in Japan, Logenix arranged for dual cargo and passenger flights to return immediate responders from the Fairfax County Fire Department and their equipment to the US. The first responders to the disaster brought with them 32 tons of rescue equipment and medical supplies for urban search and rescue operations. Given the proximity of the search and rescue locations to the Fukushima Nuclear Power Plant, extra attention was given in order to bring home the equipment along with the Fairfax County First Responders. To clear the equipment of radioactivity concerns, Logenix interfaced with the airlines' Automated Manifest System (AMS).



CASE STUDY 6: SECURITY & PEACEKEEPING OPERATIONS

Africa - Peacekeeping Program (AFRICAP)

on behalf of U.S. Government programs, Logenix expedited millions of pounds of cargo including life support equipment, medicines and construction materials originating from 30 different worldwide vendors bound for Sudan, Ethiopia, Kenya, Côte d'Ivoire, Chad, Sierra Leone, Niger, Mauritania, Mali, Liberia, Senegal, and Somalia for peacekeeping programs, the African Union Mission in Somalia (AMISOM) and Somali National Army (SNA).

Logenix provided door-to-door logistics services and customs clearance assistance for shipments originating from the United States, China and Kenya for final delivery to Addis Ababa and Mogadishu. Shipments included the Ro/Ro transport and delivery of dozens of vehicles in addition to air and ocean shipments containing parts, supplies and demining robots.

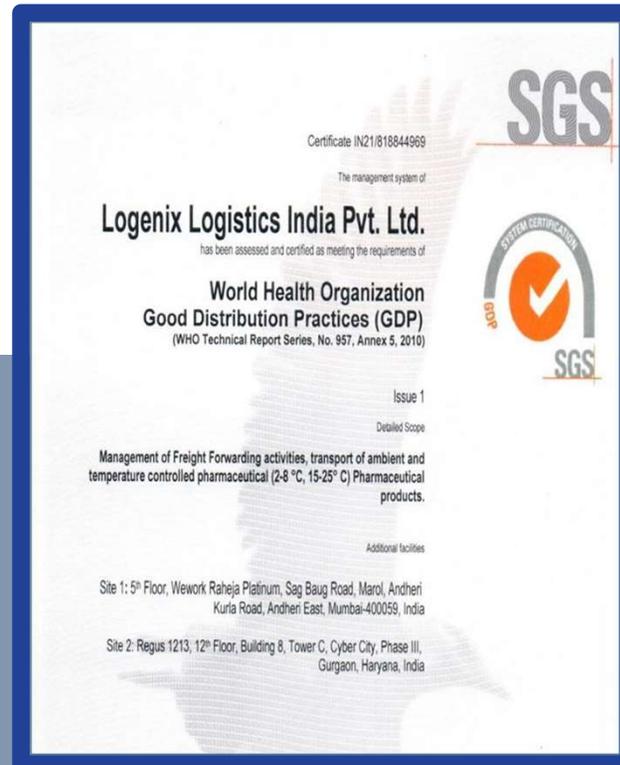


Afghanistan - Helicopter Retrograde

Logenix used a combination of air/sea/ground transportation to transport helicopters from Kandahar airfield to the United States via Dubai. Over \$700,000 of costs were saved by detailed planning and management of the multi-mode supply chain. Cargo was shipped via air freight to Dubai, where the helicopters were transloaded onboard an ocean vessel departing to Norfolk port, VA. Logenix arranged all pre-approvals for equipment through CBP, ATF and steamship line's legal department to ensure that all the ITAR equipment on board was properly documented and cleared for import into the US.



Logenix Achievements



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